

# Exhibit B

**UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK**

-----X		
<b>THE EDWARD ANDREWS GROUP INC.,</b>	:	
	:	<b>07 Civ. 4607 (LTS)</b>
<b>Plaintiff,</b>	:	
	:	<b>PROPOSED</b>
<b>-against-</b>	:	<b>AMENDED</b>
	:	<b><u>COMPLAINT</u></b>
<b>ADDRESSING SERVICES COMPANY, INC.,</b>	:	
	:	
<b>Defendant.</b>	:	
-----X		

Plaintiff, The Edward Andrews Group Inc. ("EAG"), by its attorneys, Robinson Brog Leinwand Greene Genovese & Gluck P.C., as and for its amended complaint, alleges as follows:

**THE PARTIES**

1. Plaintiff EAG is a New York corporation with its principal place of business located at 708 Third Avenue, New York, New York 10017.
2. Upon information and belief, Defendant Addressing Services Company, Inc. ("ASCO" or the "Company") is a Connecticut corporation with its principal place of business located at 225 Episcopal Road, Berlin, Connecticut 06037.

**JURISDICTION AND VENUE**

3. This Court has jurisdiction of this action pursuant to 28 U.S.C. § 1332(a) in that the parties to this action are citizens of different states and the matter in controversy, exclusive of interest and costs, exceeds the sum or value of \$75,000.
4. Venue is proper in this Court pursuant to 28 U.S.C. § 1391(a)(2).

**FACTUAL ALLEGATIONS COMMON TO ALL CLAIMS**

5. ASCO is engaged in the business of direct mailing.

6. On or about January 13, 2004, the parties executed two written agreements: (a) a consulting agreement, dated January 13, 2004 (“Consulting Agreement”); and (b) an exclusive financial advisor agreement, dated January 13, 2004 (“Investment Banking Agreement”). Copies of the Consulting Agreement and the Investment Banking Agreement are attached hereto as Exhibits A and B, respectively.

7. Paragraph 3 of the Investment Banking Agreement states, inter alia, that: “The parties entered into this [Investment Banking Agreement] as part of a settlement [“Settlement”] and simultaneously with the Consulting Agreement, between [ASCO] and EAG, dated January 13, 2004.”

8. As described in part in the “whereas” clauses of the Consulting Agreement, the Settlement resolved a dispute over a potential business opportunity that EAG introduced to ASCO, including EAG’s rights to participate in that business opportunity.

9. The claims resolved in the Settlement related to services performed by EAG for the benefit of ASCO.

10. As stated in the third “whereas” clause of the Consulting Agreement, the Consulting Agreement, in part, compensated EAG for services provided by EAG for the benefit of ASCO over a period of five years.

11. The claims resolved in the Settlement constituted consideration for both the Consulting Agreement and the Investment Banking Agreement. In addition, the execution of the Consulting Agreement and the Investment Banking Agreement each constituted consideration for the other.

12. The Consulting Agreement and the Investment Banking Agreement were both signed by Michael Rittlinger (“Rittlinger”) as an officer and the sole shareholder of ASCO.

13. In prior litigation concerning the Consulting Agreement, summary judgment was entered in favor of EAG with respect to monies owed by ASCO to EAG. After the entry of a final judgment against ASCO in the amount of \$495,786.25, the prior litigation was settled. See The Edward Andrews Group Inc. v. Addressing Services Company, Inc., 04 Civ. 6731 (LTS) (S.D.N.Y.) (the "Prior Litigation").

14. Pursuant to the Investment Banking Agreement, EAG was retained as, inter alia, the "exclusive financial advisor in connection with all Extraordinary Transactions involving the Company [i.e. ASCO]."

15. The Investment Banking Agreement provides for the payment of a cash fee by ASCO to EAG, as follows:

"As consideration for EAG's services hereunder, upon successful completion by the Company or any of the Shareholders of an Extraordinary Transaction with any party, the Company shall pay EAG a cash fee (the 'Success Fee') equal to 4% of the aggregate Consideration or value from such Extraordinary Transaction received by the Company or the Shareholders. Notwithstanding the above formula, the Success Fee shall be a minimum of \$100,000. The Success Fee shall be due and payable in cash at the closing of the transaction and a condition precedent to closing." (emphasis added)

Investment Banking Agreement, at p. 1, ¶ 2.

16. The Investment Banking Agreement defines the term "Extraordinary Transaction" as follows:

"The term 'Extraordinary Transaction' shall be deemed to include, but not limited to, the sale of the Company or any of its assets, an initial public offering, or any transaction entered into by the Company or the Shareholders out of the ordinary course of its business."

Investment Banking Agreement, at p. 2, ¶ 2.

17. The Investment Banking Agreement defines the term “Consideration” as follows:

“The term ‘Consideration’ shall be deemed to include, but not limited to, (i) the amount of equity investment(s) in the Company, (ii) loans to the Company, (iii) proceeds received from the sale of the assets of the Company, (iv) the assumption (whether through the sale of assets or securities) of all indebtedness (which includes capital leases), (v) proceeds received by the Shareholders of the Company from the sale of securities, (vi) distributions, dividends and bonuses of any kind to Shareholders after the date of this Agreement, but only to the extent that the aggregate of all such distributions, dividends, dividends [sic] and bonuses exceed \$200,000 and (vii) stock, cash, debt instruments, or anything of value received by the Company or the Shareholders in any merger, consolidation or any Extraordinary Transaction.”

Investment Banking Agreement, at p. 2, ¶ 2.

18. EAG performed services pursuant to the Investment Banking Agreement for the benefit of ASCO. Those services are reflected, in part, in several email messages dated in or about 2004, including but not limited to email messages dated January 14, 2004, February 20, 2004, April 2, 2004, April 19, 2004, and May 7, 2004 (copies attached hereto as Exhibit C).

19. In October, 2005, it came to EAG’s attention that ASCO might be exploring the potential sale of its business.

20. By a letter from EAG to ASCO, dated October 10, 2005 (“October 10, 2005 Letter”), EAG provided notice to ASCO, inter alia that:

“Notwithstanding the fact that we are in a dispute over our Consulting Agreement, dated January 13, 2004, EAG is ready, willing and able to (i) provide financial and strategic advice and (ii) introduce the Company to potential acquirors and/or strategic or financial partners, if in fact you are considering an Extraordinary Transaction (as defined in the Investment Banking Agreement). I hope you choose to utilize EAG’s expertise and contacts.

Please be aware, however, that even if you choose not to let EAG assist ASCO, pursuant to our Investment Banking Agreement, ASCO and Michael Rittlinger will still be obligated to pay EAG a Success Fee (as defined therein) if ASCO consummates an Extraordinary Transaction.”

October 11, 2005 Letter, copy attached hereto as Exhibit D.

21. ASCO did not reply to the October 10, 2005 Letter.

22. By a letter from EAG to ASCO, dated November 3, 2005 (“November 3, 2005 Letter”), EAG, inter alia, reiterated that it was ready, willing and able to provide services pursuant to the Investment Banking Agreement, and that a Success Fee would be due to EAG with respect to any Extraordinary Transaction whether or not ASCO chose to utilize EAG’s services. A copy of the November 3, 2005 Letter is attached hereto as Exhibit E.

23. ASCO did not reply to the November 3, 2005 Letter.

24. The Investment Banking Agreement has a term ranging from twenty-four months to forty-eight months (with possible further extension) after the termination of any relationship between ASCO and Jeffrey Klein (“Klein”), as follows:

“EAG shall be the Company’s exclusive financial advisor from the date hereof until 24 months following the termination of any relationship between the Company and Jeffrey Klein (the ‘Period’). A Success Fee, as described in Section 2 hereof, shall be paid to EAG if there is an Extraordinary Transaction involving the Company (a) during the Period (which shall be extended if discussions are in progress at that time) or (b) during the twenty four months following the Period (which shall be extended if active negotiations are in progress at that time), if EAG, the Company or any Shareholder had any contact with such entity during the Period.”

Investment Banking Agreement, at p. 3, ¶ 6.

25. Rittlinger was deposed on April 15, 2005 in the Prior Litigation. Rittlinger testified, inter alia, that Klein was continuing to perform services for ASCO as of April 15, 2005, and that it was anticipated that Klein would continue to perform services for ASCO until September, 2005.

26. Klein was deposed as a non-party witness on April 25, 2005 in the Prior Litigation. Klein testified, inter alia, that he and Rittlinger had reached a mutual understanding and agreement that he would continue to provide consulting services to ASCO through August 2005, and that his duties and responsibilities would continue unchanged through August 2005.

27. On or about March 16, 2007, a press release was issued by Blue Point Capital Partners ("Blue Point") stating, inter alia, that Blue Point "has recapitalized [ASCO]" and describing the transaction as Blue Point's "acquisition of ASCO."

28. The transaction between ASCO and Blue Point that occurred on or about March 16, 2007 was an Extraordinary Transaction, as that term is defined in the Investment Banking Agreement.

29. The initial twenty-four month Period under the Investment Banking Agreement extended to at least April 15, 2007, based on Rittlinger's deposition testimony that Klein was performing services for ASCO as of April 15, 2005.

30. Since negotiation between ASCO and Blue Point occurred during the initial twenty-four month Period of the Investment Banking Agreement, the term of the Investment Banking Agreement was extended for an additional twenty-four month period, through at least April 15, 2009. See Investment Banking Agreement, at p. 3, ¶ 6(b).

31. The transaction between ASCO and Blue Point that occurred on or about March 16, 2007, was within the initial Period of the Investment Banking Agreement, and within

the twenty-four month extension of that Period, pursuant to the provisions of the Investment Banking Agreement.

32. Beginning in or about March, 2007, EAG requested that ASCO provide it with documentation identifying the nature and terms of the transaction between ASCO and Blue Point, but ASCO has failed and refused to provide any such documentation.

33. EAG has demanded that ASCO comply with its obligations under the Investment Banking Agreement to pay EAG a fee based on the transaction between ASCO and Blue Point, but ASCO has failed and refused to pay any fee to EAG.

34. Upon information and belief, the transaction between ASCO and Blue Point involved Consideration (as that term is defined in the Investment Banking Agreement) in excess of \$10 million.

**FOR A FIRST CLAIM FOR RELIEF**  
**(Breach of Contract)**

35. EAG incorporates the allegations of paragraphs 1 through 34 above.

36. EAG has performed services pursuant to the Investment Banking Agreement for the benefit of ASCO. EAG has performed, and/or has proffered its performance of, all of its obligations under the Investment Banking Agreement.

37. ASCO breached the Investment Banking Agreement by failing to pay monies owed to EAG by ASCO pursuant to the terms of the Investment Banking Agreement.

38. By reason of the foregoing, ASCO is indebted to EAG in the minimum amount of \$100,000.00, and, upon information and belief, in an amount exceeding \$400,000.00, together with interest thereon.

**FOR A SECOND CLAIM FOR RELIEF**  
**(Unjust Enrichment)**



39. EAG incorporates the allegations of paragraphs 1 through 34 and 36 through 38 above.

40. ASCO's answer ("Answer") to EAG's original complaint in this action asserted a defense, at ¶ 49, that: "The Investment Banking Agreement is not an enforceable agreement."

41. EAG's Answer does not explain any reason why the Investment Banking Agreement is allegedly unenforceable.

42. EAG alleges that the Investment Banking Agreement is fully enforceable. However, in the event that the Investment Banking Agreement is found to be unenforceable, in part or in whole, EAG seeks a judgment, in the alternative, for unjust enrichment.

43. EAG entered into the Consulting Agreement as part of the Settlement and thereby relinquished other rights and claims based, at least in part, on services previously performed for the benefit of ASCO and on ASCO's simultaneous execution of the Investment Banking Agreement including, but not limited to, the provisions thereof which require ASCO to pay a Success Fee to EAG.

44. Pursuant to the terms of the Investment Banking Agreement, EAG was ASCO's exclusive financial advisor in connection with all Extraordinary Transactions involving ASCO.

45. EAG performed services pursuant to the Investment Banking Agreement for the benefit of ASCO.

46. Starting in October, 2005, when it came to EAG's attention that ASCO might be exploring the potential sale of its business, EAG gave repeated written notice to ASCO that EAG was ready, willing and able to provide services under the Investment Banking Agreement,

and that the Success Fee defined in the Investment Banking Agreement would be owed by ASCO to EAG if an Extraordinary Transaction involving ASCO was completed, regardless of whether or not ASCO utilized EAG's proffered services.

47. ASCO did not choose to utilize the services proffered by EAG starting in or about October 2005.

48. ASCO never responded to, nor challenged, EAG's repeated notices that ASCO would owe EAG a Success Fee under the Investment Banking Agreement for any completed Extraordinary Transaction regardless of whether or not ASCO utilized the services proffered by EAG.

49. EAG would never have entered into the Settlement and the Consulting Agreement and would never have relinquished other rights and claims if ASCO had not simultaneously executed the Investment Banking Agreement.

50. ASCO's failure and refusal to pay fees to EAG with respect to the Extraordinary Transaction between ASCO and Blue Point unfairly enriches ASCO at the expense of EAG.

51. By reason of the foregoing, ASCO is indebted to EAG in an amount exceeding \$400,000.00, together with interest thereon.

**WHEREFORE**, EAG respectfully requests that this Court grant judgment in its favor and against ASCO as follows:

A. on the First Claim for Relief, in the minimum amount of \$100,000, and, upon information and belief, in an amount exceeding \$400,000.00, together with interest thereon; or, in the alternative,

B. on the Second Claim for Relief, in an amount exceeding \$400,000.00, together with interest thereon; and

C. granting such other and further relief in favor of EAG as this Court deems just and proper.

Dated: New York, New York  
September \_\_, 2007

**ROBINSON BROG LEINWAND GREENE  
GENOVESE & GLUCK, P.C.**

By: \_\_\_\_\_  
David C. Burger (DB-8666)  
1345 Avenue of the Americas  
New York, New York 10105-0143  
(212) 603-6300  
Attorneys for Plaintiff

# **EXHIBIT A**

JAN 12 '04 13:53 FR ASCO INC

850 230 6561 TO 912125076143

P.13/15

CONSULTING AGREEMENT

This Agreement made this 13 day of January, 2004, by and between The Edward Andrews Group Inc., a New York corporation organized and existing under the laws of the State of New York with a principal place of business at 370 Lexington Avenue, New York, New York 10017, "Consultant," and Addressing Services Company, Inc., a Connecticut corporation organized and existing under the Laws of the State of Connecticut, with a principal place of business at 88 Long Hill Street, East Hartford, Connecticut 06108 ("ASCO"), and together with any of its parent entity, subsidiary, or entities directly or indirectly affiliated with any of the foregoing or Michael Rittlinger or a member of Michael Rittlinger's family (collectively, "Client").

WHEREAS, Consultant introduced to Client a potential opportunity (the "Business Opportunity") to expand its current business into first party collection and mailing services, including certain individuals to implement such expansion; and Consultant was to be a principal in such activities, and now is willing to forego same; and

WHEREAS, Client has consulted with the Consultant on various matters pertaining to expanding the operation of its business as it relates to first party collection, and statement processing, all related to the mail industry, and

WHEREAS, Client desires to compensate Consultant for its valuable and beneficial services provided to Client up to the date hereof, over a five (5) year period for services already provided and completed and to resolve the dispute over Consultant's rights to participate in the Business Opportunity.

NOW THEREFOR, in consideration of the mutual covenants and conditions contained herein, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, it is agreed as follows:

1. Compensation. Client shall pay Consultant \$8,300.00 per month for a period of sixty (60) months subject to paragraph 3 hereof. The first payment shall be due and payable upon the execution of this Agreement and the remaining fifty nine (59) payments shall be paid by Client on the first day of each successive month following the execution of this Agreement. Neither an invoice nor request by Consultant to Client is required to receive the above described payments.

2. Term. This Agreement shall terminate upon the 60<sup>th</sup> installment payment, or pursuant to the terms herein.

3. Suspension of this Agreement. If, during the term of this Agreement, neither Jeffrey Klein nor any member of Jeffrey Klein's family (collectively, the "Klein Group") is

JAN 13 PM 13:53 FR ASCO IAC

860 290 6655 TO 912125575148

P:14/15

directly or indirectly affiliated with Client and does not receive or accrue any form of compensation or consideration from Client during a period of ninety (90) days, thereafter the installment payments and the calculation of the term set forth above shall be suspended. Payments hereunder shall immediately resume in the event that the Klein Group begins to receive or accrue compensation or consideration of any kind or is again directly or indirectly affiliated with Client and shall be paid in successive months thereafter until Consultant is paid in full.

If the Klein Group receives any compensation or consideration upon terminating its relationship with Client that is in excess of money owed for work previously performed, Consultant shall continue to receive its monthly installment for a period of 12 months after such termination.

4. Notices. All notices, requests and other communications to any Party hereunder shall be in writing and shall be given by registered or certified mail (postage prepaid, return receipt requested), or by nationally recognized overnight delivery service, or personally delivered to the address provided below:

If to Consultant:

The Edward Andrews Group Inc.  
370 Lexington Avenue, 19<sup>th</sup> Floor  
New York, New York 10017  
Attention: Timothy Brog  
Telephone: (212) 557-6150  
Facsimile: (212) 557-6140

If to Client:

Addressing Services Company, Inc.  
88 Long Hill Street  
East Hartford, Connecticut 06108  
Attention: Mr. Michael Rittlinger  
Telephone: (860) 290-6655  
Facsimile: (860) 282-2077

Unless otherwise specified herein, such notices or other communications shall be deemed received (a) on the date delivered, if delivered personally, (b) one (1) Business Day after being sent by Federal Express or other overnight courier of national reputation for next day delivery, and (c) five (5) Business Days after being sent, if sent by registered or certified mail. Any of the Parties hereto shall be entitled to specify a different address by giving notice as aforesaid to each of the other Parties hereto. Notice to in-house or outside counsel of any Party hereto shall not constitute notice to such Party.

5. Binding Effect. This Agreement shall be binding upon and inure to the benefit of the parties hereto, and to their respective heirs, successor and assigns. This Agreement may not be assigned. However, at its sole discretion, Consultant may direct Client to make payment to another entity or individual.

6. Failure to Pay. If Client fails to make a payment for a particular month, Consultant shall provide written notice of such failure. In the event that payment is not made

JAN 13 '24 13:54 FR ABC INC

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P.15/15

within 10 days after such notice to Client, all remaining payments shall automatically be accelerated and become due and payable and not be subject to Section 3 above.

7. Amendment. No amendments, modifications or additions to this Agreement shall be binding unless in writing and executed by the parties hereto. Solely with respect to the introduction of the Business Opportunity and the Klein Group to Client, this Agreement shall be deemed to express and embody and supercede all other previous understandings, agreements, commitments, either written or oral, between the parties hereto and to fully and finally set forth the entire agreement between the parties.

8. Severability. The provisions of this Agreement shall be deemed severable and the invalidity or unenforceability of any provision shall not affect the validity or enforceability of the other provisions hereof.

9. Governing Law. This Agreement and the legal relations among the parties hereto shall be governed by and construed in accordance with the laws of the State of New York, without regard to its conflicts of law doctrine and the parties hereto agree to the exclusive jurisdiction of the federal and state courts in New York County, New York.

10. Litigation. If any litigation is commenced as a result of this Agreement, the party most prevailing shall be entitled to, in addition to any and all other remedies at law, an award of its attorney's fees and expenses incurred in connection with such litigation.

11. Release. Simultaneously with the execution of this Agreement, the parties hereto and Jeffrey Klein shall execute Releases in the form attached hereto as Exhibit A.

12. Confidentiality. The parties hereto agree that they shall keep confidential and not disclose to other persons the terms of this Agreement, except that they may make such disclosures of this Agreement and the terms hereof (i) as shall be required by applicable law or (ii) to their officers, directors, agents and employees and their professional advisors. Notwithstanding the foregoing, Client consents to Consultant's disclosure that Consultant was responsible for the introduction of the Business Opportunity and the Klein Group to Client for promotional or marketing purposes.

13. Sale of ASCO. All payments remaining pursuant to this Agreement shall be accelerated and become immediately due and payable upon the sale of ASCO, substantially all of its assets or a controlling interest in ASCO.

IN WITNESS WHEREOF, the parties hereto intend to be legally bound, have hereinto executed this Agreement the date and year first written above and signed.

ADDRESSING SERVICES COMPANY, INC.

By

  
Michael L. Rittinger, President

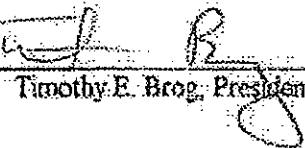


JAN 13 '04 13:55 FR ASCO INC

853 230 6531 TO 912125575140 P.15/15

THE EDWARD ANDREWS GROUP, INC.

By:

  
Timothy E. Brog, President

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\*\*\* TOTAL PAGE 15 \*\*\*

# **EXHIBIT B**

JAN 13 13:45 FR 0600 040

950 290 5581 TO 912125576140

P.01/15

## EDWARD ANDREWS GROUP

January 13, 2004

By E-Mail

Mr. Michael L. Rittlinger  
Addressing Services Company, Inc  
88 Long Hill Street  
East Hartford, CT 06108-1453

Michael:

This will confirm the understanding and agreement (the "Agreement") by and among The Edward Andrews Group Inc. ("EAG"), Addressing Services Company, Inc. and its affiliated companies (collectively, the "Company") and Michael Rittlinger (the "Shareholder"), with respect to EAG (i) providing financial and strategic advice and (ii) introducing the Company to potential acquirors and/or strategic or financial partners (collectively, the "Assignment").

1. Retention of The Edward Andrews Group Inc.

The Company and the Shareholder hereby engages EAG, and EAG accepts such engagement, as the Company and the Shareholder's exclusive financial advisor in connection with all Extraordinary Transactions involving the Company, including activities and transactions related to the Assignment.

2. Success Fee

As consideration for EAG's services hereunder, upon successful completion by the Company or any of the Shareholders of an Extraordinary Transaction with any party, the Company shall pay EAG a cash fee (the "Success Fee") equal to 4% of the aggregate Consideration or value from such Extraordinary Transaction received by the Company or the Shareholders. Notwithstanding the above formula, the Success Fee shall be a minimum of \$100,000. The Success Fee shall be due and payable in cash at the closing of the transaction and a condition precedent to closing.

In the event the Company enters into a strategic relationship or a transaction that is not specifically contemplated hereunder, the parties hereto agree to negotiate in good faith an appropriate compensation arrangement for EAG similar to the one described above.

JAN 13 '04 13:45 FR 4510 110

350 290 6661 TO 312125575140

P.02/16

Mr Michael L. Rittlinger  
Addressing Services Company, Inc.  
January 13, 2004  
Page 2

The term "Consideration" shall be deemed to include, but not limited to, (i) the amount of equity investment(s) in the Company, (ii) loans to the Company, (iii) proceeds received from the sale of assets of the Company, (iv) the assumption (whether through the sale of assets or securities) of all indebtedness (which includes capital leases), (v) proceeds received by the Shareholders of the Company from the sale of securities, (vi) distributions, dividends and bonuses of any kind to Shareholders after the date of this Agreement, but only to the extent that the aggregate of all such distributions, dividends, dividends and bonuses exceed \$200,000 and (vii) stock, cash, debt instruments, or anything of value received by the Company or the Shareholders in any merger, consolidation or any Extraordinary Transaction.

The term "Extraordinary Transaction" shall be deemed to include, but not limited to, the sale of the Company or any of its assets, an initial public offering, or any transaction entered into by the Company or the Shareholders out of the ordinary course of its business.

3. Retainer Fee

Upon the execution of this Engagement Letter there shall not be any retainer fee. The parties entered into this Engagement Letter as part of a settlement and simultaneously with the Consulting Agreement, between the Company and EAG, dated January 15, 2004.

4. Indemnification

The Company and each Shareholder agrees to indemnify and hold EAG, its officers, directors, employees, affiliates, control persons or agents harmless from and against all losses, claims, damages, liabilities, costs or expenses, including reasonable attorney fees, arising out of the performance of this Agreement, whether or not EAG is a party to such dispute.

The provisions of this Section shall survive the termination and expiration of this Agreement.

5. Representation and Warranty

The Company, each Shareholder and EAG hereby represents that it has taken all necessary and appropriate actions to enter into this Agreement and has authorized the appropriate officer to execute the same. The Company and the Shareholder represents that the sole shareholder of the Company is Michael Rittlinger.

JAN 13 '04 13:47 FR 4303 JNC

882 290 6661 TO 912123575148

P.03/16

Mr. Michael L. Rittlinger  
Addressing Services Company, Inc.  
January 2, 2004  
Page 3

6. Term

EAG shall be the Company's exclusive financial advisor from the date hereof until 24 months following the termination of any relationship between the Company and Jeffrey Klein (the "Period"). A Success Fee, as described in Section 2 hereof, shall be paid to EAG if there is an Extraordinary Transaction involving the Company (a) during the Period (which shall be extended if discussions are in progress at that time) or (b) during the twenty four months following the Period (which shall be extended if active negotiations are in progress at that time), if EAG, the Company or any Shareholder had any contact with such entity during the Period

7. Expenses

Although EAG shall have no obligation to incur expenses of any kind in connection with the performance of this Agreement, EAG shall be responsible for all of its expenses, other than costs incurred by EAG that are associated with non-local travel, including, among other things, airfare, train, hotel and auto rental (collectively, "Travel Costs"). Travel Costs will either be prepaid by the Company or promptly reimbursed by the Company

8. Miscellaneous

This Agreement and the legal relations among the parties hereto shall be governed by and construed in accordance with the laws of the State of New York, without regard to its conflicts of law doctrine and the parties hereto agree to the exclusive jurisdiction of the courts in New York County, New York

JAN 13 '04 13:47 FR 4500 INC

352 232 5551 TO 912125575148

P. 24/15

Mr. Michael L. Rittlinger  
Addressing Services Company, Inc.  
January 2, 2004  
Page 4

Please confirm that the foregoing is in accordance with our understanding by signing and returning to EAG the enclosed copy of this Engagement Letter

Very truly yours,

THE EDWARD ANDREWS GROUP INC.

By: 

Timothy Brog  
Managing Director

Accepted and Agreed to this  
day of January, 2004

ADDRESSING SERVICES COMPANY, INC.

By: 

Name:  
Title:

MICHAEL L. RITTLINGER

# EXHIBIT C

To: mikerittlinger  
Subj: (no subject)  
Date: 5/7/2004

Michael,

I have tried to contact you by telephone on many occasions this week and I believe last week and you have not returned my telephone calls. What's the story?

In any event I want to talk to you about a list of items

- 1) SourceCorp
- 2) Richardson and the offer they made.
- 3) Pembridge
- 4) Miscellaneous other items

Give me a call.

Timothy Brog  
Managing Director  
Edward Andrews Group  
370 Lexington Avenue, 19th Floor  
New York, New York 10017  
Tel: (212) 557-6150  
Fax: (212) 557-6140



Subj: **Term Sheet for Mike R. & ASCO**  
Date: 4/2/2004 6:08:14 PM Eastern Standard Time  
From: [hollybob.javanet@rcn.com](mailto:hollybob.javanet@rcn.com)  
To: [timbrog100@aol.com](mailto:timbrog100@aol.com)  
*Sent from the Internet (Details)*

Dear Tim;

It has been a while since we saw you. Also been some time since Holly and I were in Windsor, though we hear from everyone on almost a weekly basis.

I have attached a preliminary term sheet for ASCO. Mike has already received this and we are moving forward in drafting a letter of intent that should be ready in the near future. As soon as I receive it I will see that you receive a copy.

Our number here is 413.737.4528.

Warmest regards,

Bob Richardson

To: mikerittlinger

Subj: (no subject)

Date: 4/19/2004

Ritt,

We need to talk about several items. Give me a call when it is convenient for you.

Timothy Brog  
Managing Director  
Edward Andrews Group  
370 Lexington Avenue, 19th Floor  
New York, New York 10017  
Tel: (212) 557-6150  
Fax: (212) 557-6140

**Subj:** SaferTech Update  
**Date:** 2/20/2004 12:38:06 PM Eastern Standard Time  
**From:** i\_safer@bellsouth.net  
**To:** dickcarlton@carltonalexander.com, alan@fkco.com, gianluca64@tin.it, Mfg2spk@aol.com, clakpd@infinito.it, Bikaribian@yahoo.com, francesca@europeanhotels.com, francesca@epoquehotels.com, kmcgovern@addressingservices.com, mitchell.p@ewm.com, ilija@bellsouth.net, gerand69@yahoo.com, SheSax@worldnet.att.net, drausch@valumail.com, mikerittlinger@aol.com, leobolanos@aol.com, judy.follette@lebleu.com, cynthiaS@the-beach.net, webmaster@epoquehotels.com  
**CC:** csj@safertech.com  
*Sent from the Internet (Details)*

Dear Shareholder:

I cannot express how grateful I am to you—for your help, your faith in what we're doing, and your proven willingness to take a chance on this project. Thank you.

We have finally achieved a working prototype of a complete ProTop Labeling System (PTL) that is now commanding the interest of beverage companies around the world, as well as technology partners and VC investors. I have included the links to see the PTL System below. If you have trouble with the links I can send you a CD-ROM of the same pictures and videos.

We are currently being considered by the United States Armed Forces to supply ProTops for their beverage AND food cans for our troops overseas. The positive effect that this could have on our future can not be over-emphasized.

We have also attracted the interest of a national warehousing company that has over a dozen giant facilities doing contract finishing, inventory control, multi-packing, and national distribution of canned beverages all across America. They have expressed an interest in dozens of PTL Systems to service their vast built-in clientele who could come aboard as soon as everything is in place.

Last week, the world's largest can manufacturer contacted SaferTech to express their interest in using the ProTop as part of their sales presentation when contracting with their clientele—which includes all the giants of the canned beverage industry. In their words "Anything that helps us to sell cans, we are all for, and the ProTop is the best way we've seen to 'jazz up' a can in a long time. Let's discuss the possibilities."

I believe we are finally on the brink of introducing a successful product into the market place and transform SaferTech into a real force within the Food & Beverage Industry.

Because of these events, all the major international companies that have helped us to get to this point are currently being approached to join us as technology and financial partners. What this means is that they now have the opportunity to help finance SaferTech and share our future. A healthy SaferTech can mean millions of dollars in new revenue to these companies, and so their already expressed interest to join us, is of the first priority.

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In the mean time, SaferTech is making a last offer to current shareholders at \$0.50/share from now until March 31, 2004, to anyone who may wish to increase their holdings before the industrial players step in. Regardless of whether you choose to exercise this option or not, I wish to once again extend my deepest thanks to all of you. Thank you.

Sincerely,

Cali St. John

PS: Look for the Miami Herald *Business Monday* section next Monday, February 23 for their new story on SaferTech, Inc.

[www.safertech.com/photos](http://www.safertech.com/photos)

[www.safertech.com/videos](http://www.safertech.com/videos)

To: mikerittlinger  
Subj: PEP  
Date: 1/14/2004

Mike,

I just sent you the Confidentiality Agreement for PEP Direct. Do not bother reading it.

Just got a call from Investment Banker for PEP and they said that they plan on signing an LOI with another party very soon. If things do not happen he will let me know.

Timothy Brog  
Managing Director  
Edward Andrews Group  
370 Lexington Avenue, 19th Floor  
New York, New York 10017  
Tel: (212) 557-6150  
Fax: (212) 557-6140

To: mikerittlinger

File: C:\Documents and Settings\Brog\My Documents\My WP Files\Edward Andrews Group\Direct Mail\PEP  
Direct\PEPCA ASCO.doc (38912 bytes) DL Time (TCP/IP): < 1 minute

Mike,

Please see attached Confidentiality Agreement.

Timothy Brog  
Managing Director  
Edward Andrews Group  
370 Lexington Avenue, 19th Floor  
New York, New York 10017  
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Fax: (212) 557-6140